



The drug repositioning company

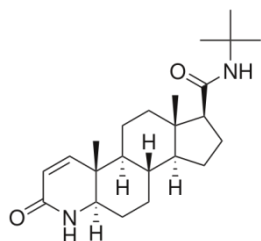
**DRUG REPOSITIONING IN RARE DISEASES
HOW TO OPTIMIZE DRUG ACCESS FOR PATIENTS**

Dr. Raúl Insa

8TH NOV 2014. SESSION 4. TRACK 2: INTERDISCIPLINARY-TECHNOLOGIES



Success examples in repurposing



FINASTERIDE

Merck

1992: Prostatic hypertrophy



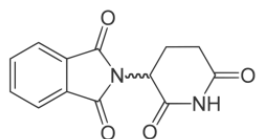
17 €

REPROFILED

1998: Hair loss



52 €



THALIDOMIDE

Grünenthal

1957: Nausea



40 Pts

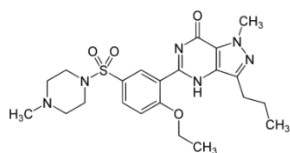
Celgene

2008: Leprosy / Multiple Myeloma



Thalomid®

6.000 €



SILDENAFIL

Pfizer

1992: Hypertension



REPROFILED

1998: Erectile Dysfunction



99 €

REPROFILED

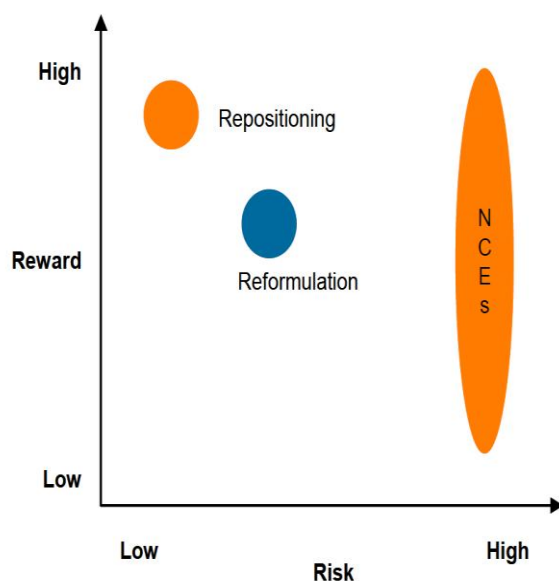
2012: Pulmonary Hypertension



24 €

Why drug repurposing ?

Figure 5: Repositioning offers a low risk approach to potentially achieve substantial rewards



Source: Norman Consulting

BUSINESS INSIGHTS

28 THE BUSINESS CASE AND CURRENT STRATEGIES

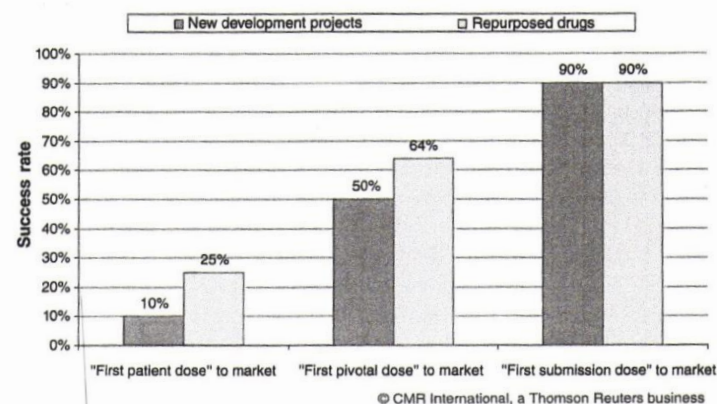


FIGURE 1.7. Probability of success to market for new development projects versus repurposed drugs for decisions made between 2004 and 2009. Repurposed drugs are defined as those drugs that have entered Phase II after the parent drug has been launched; it excludes reformulations, combinations, or same indications. *Source:* CMR International Global R&D Performance Metrics Programme. Reproduced with permission.

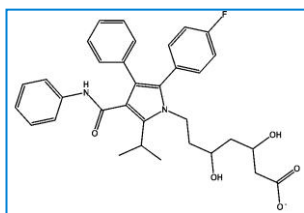
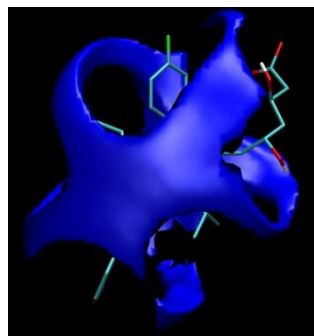
How we do drug discovery ?

Ligand-based Virtual Screening technology - Identification of non-structural analogs

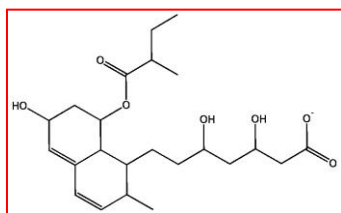
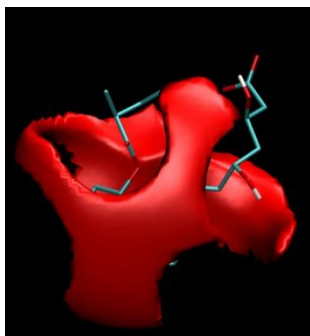
Molecular fields: 22 molecular interaction fields (Score)

3D space

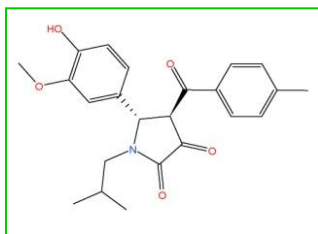
Flexible alignment



Reference
Compound
HMG-CoA Inhibitor

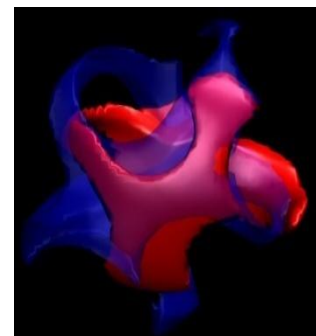


Active molecule
HMG-CoA Inhibitor

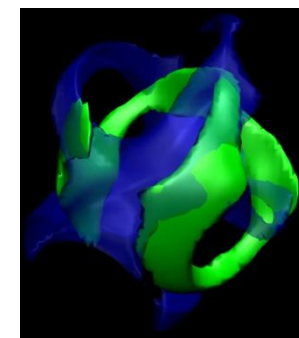
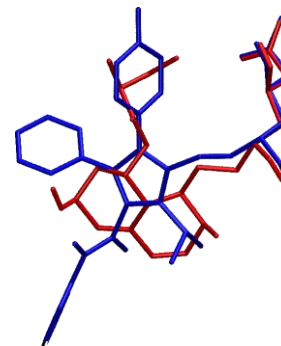


Inactive molecule

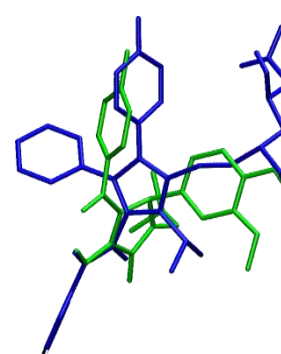
Flexible molecular fields alignment



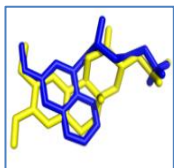
Score = 0.55



Score = 0.31



Our business Model



Screening Known Drugs

Ligand based *in silico* screening

In Property

- Ligand-based Virtual Screening Technology
- Molecular field maps through 22 molecular potentials
- 3D maps; flexible alignment; intensive in CPUs use
- Identification of non-structural analogs



Experimental Validation

Relevant *in vitro*, *in vivo* or *ex vivo* models of the disease



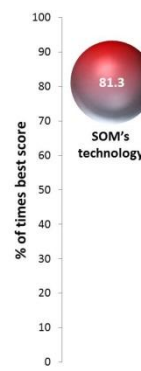
IP Protection

WW mode of use and/or composition of matter patent



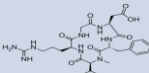
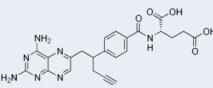
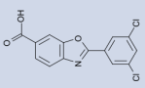
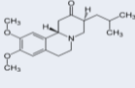
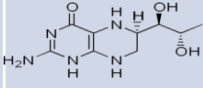
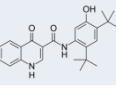
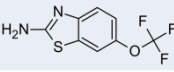
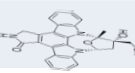
License Phase-II POC

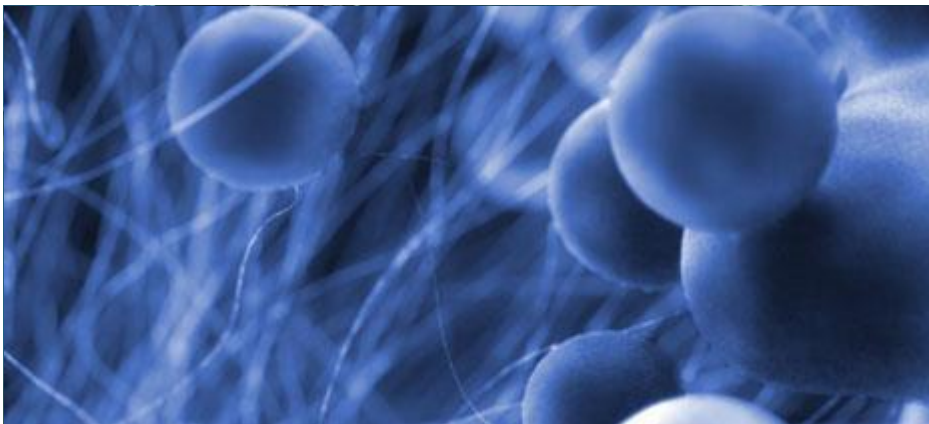
- ✓ Early licensing and add-hoc projects
- ✓ Late licensing



SOM's is the best-in-class in the retrieval of active molecules.

Orphan pipeline

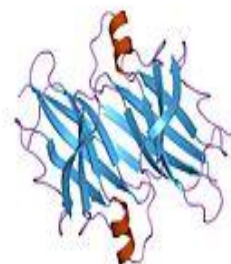
INDICATION	LIGANT	STRUCTURE	RESULTS	STATUS
Glioma (I)	Cilengitide		SOM0777 Activity +++ Cellular line +++	Non-exclusively licensed to Argon Pharma SL
T Cell Lymphoma	Pralatrexate		Three +++ hits identified	Abandoned. Already patented
TTR Amyloidosis	Tafamidis		SOM0226 In vitro +++, Ex-vivo +++ Primary indication 1997	Open for out-license WW Patent ODS + Phase II POC ongoing
Huntington Disease (Chorea mov)	Tetrabenazine		SOM3355 In vitro +++, BBB +++ Primary indication 1995	Open for license WW Patent Phase II POC under discussion
Phenylketonuria	Sapropterin		40 compounds under screening	No result yet
Cystic Fibrosis	Ivacaftor		Not yet	<i>In silico</i> process
Spinobulbar M Atrophy	Undisclosure	Undisclosure	Not yet	<i>In silico</i> process
Amyotrophic Lateral Sclerosis	Riluzole		Not yet	<i>In silico</i> process
Glioma (II)	Undisclosure	Undisclosure	Not yet	<i>In silico</i> process
Acute Myeloid Leukemia	Lestaurtinib		Not yet	<i>In vitro</i> process



SOM0226

A repositioned drug for
TRANSTHYRETIN AMYLOIDOSIS (ATTR)

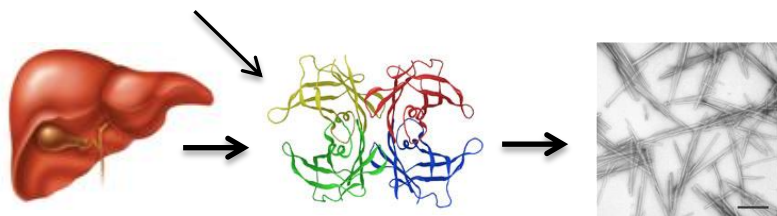
Non Confidential Information



Transthyretin Amyloidosis (ATTR)

- Orphan disease** caused by extracellular **deposition of amyloid fibrils** derived from normal or mutant transthyretin protein.
- Tetramer **dissociation, misfolding and aggregation** as amyloid fibrils.
- It causes **nervous system and/or heart pathology** of adult onset.
- Life expectancy of 5-15 years** after first symptoms.

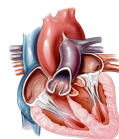
Retina,
choroid plexus



Transthyretin (TTR): transport of **thyroxine (T4)** and **retinol** in blood and CSF.



PHENOTYPE	TTR	PREVALENCE
FAP : Familial Amyloid Polyneuropathy	TTR V30M and other	WW <1/100,000

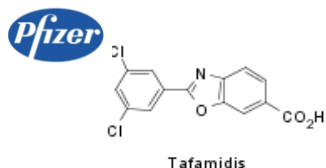


FAC : Familial Amyloid Cardiomyopathy	TTR V122I and other	WW <1/1,000,000 (3-4% Afro-American)
SSA : Senile Systemic Amyloidosis	Wild type TTR	2.75% >85y severe deposits



CNSA : CNS Selective Amyloidosis	Aggressive mutants TTR	Rare
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SOM0226: the discovery process



Reference compound: Tafamidis

- Specific stabilizer of transthyretin.
- Authorized for TTR-FAP under “exceptional circumstances” by the EMA (orphan drug status). In pre-registration process by the FDA.



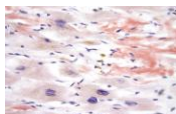
Discovery

- Search for non structural analogs on compound libraries of approved drugs (9000 structures).
- Refine with docking calculations on TTR binding site.



In vitro validation

- Kinetic turbidity assay inhibition (30 drugs tested) → identification of **SOM0226**.



Ex vivo validation

- T4 competition assays, tetrameric stability assays, TTR aggregation, disruption of TTR fibrils and cell toxicity assays.



In vivo and Clinical PoC

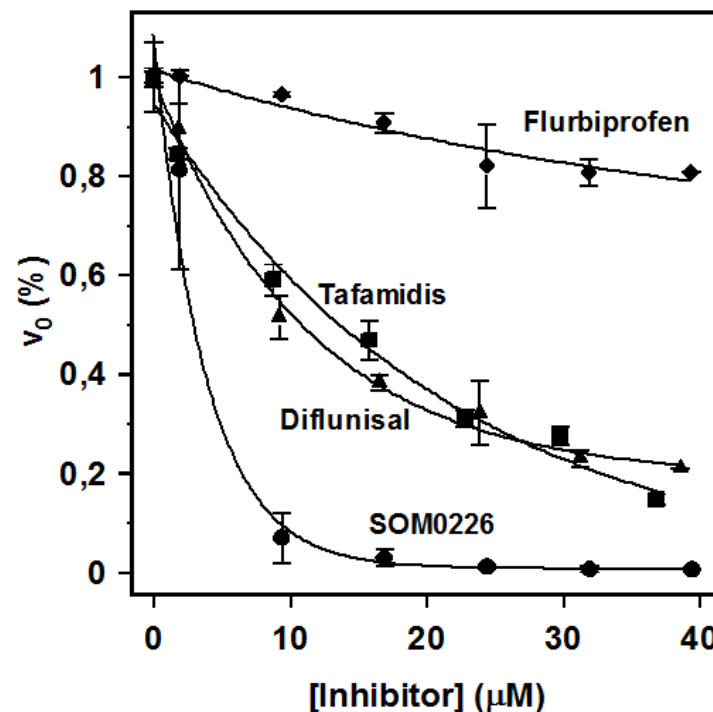
- Test the efficacy of SOM0226 in ATTR disease models and patients.

SOM0226: *in vitro* screening

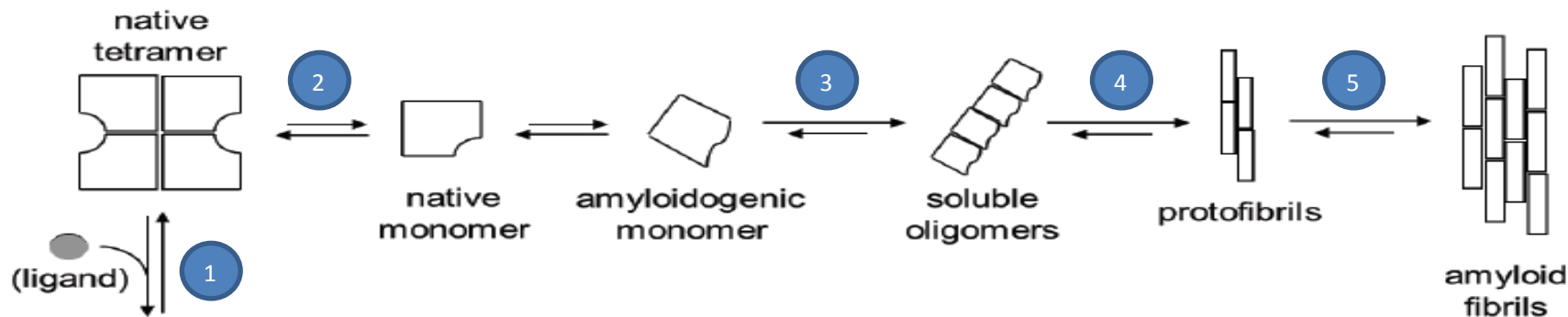
Kinetic Assay for High-Throughput Screening of Transthyretin Amyloid Fibrillogenesis inhibitors (Dolado et al. 2005)

In vitro Kinetic Turbidity Assay:

- **Rapid evaluation of potential TTR inhibitors** (1.5 h assay).
- **Two main steps:**
 - 1) Incubation of mutant protein + inhibitor.
 - 2) Fibril formation induced by lowering the pH & monitoring absorbance.
- **Compounds tested:** 30 selected compounds.
- **Reference compounds:** Tafamidis & well-known TTR fibril inhibitors.
- **Parameters studied:** IC₅₀ and RA(%) - Reduction of fibril formation rate at high inhibition concentration.
- **Graphical representation:** Relative initial rates of fibril formation (V₀%) are plotted against inhibitor concentration.



SOM0226: cellular & ex vivo assays



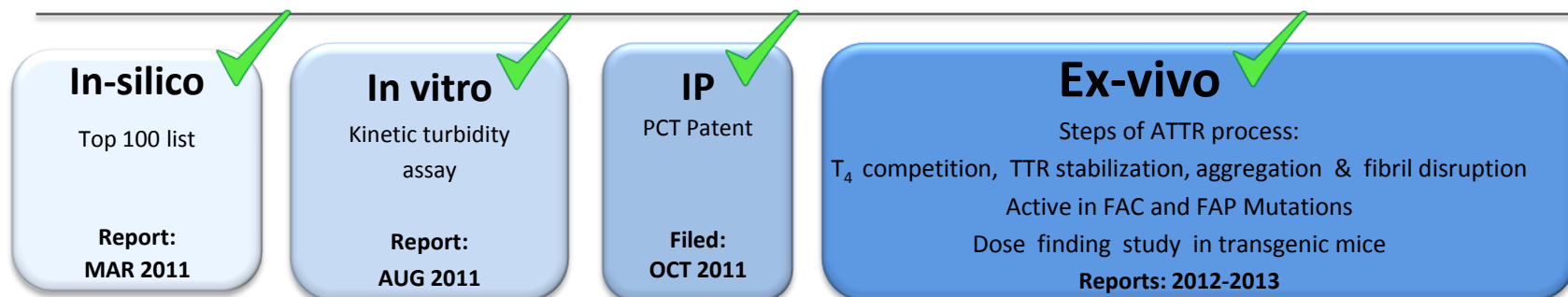
SOM0226 is active in all steps of the cascade of events leading to TTR fibril formation

- | | |
|---|---|
| 1 | SOM0226 binds to the T4 binding sites of TTR with high affinity and selectivity
T4 competition assays with human plasma and recombinant protein |
| 2 | SOM0226 stabilizes tetrameric TTR
Tetramer stabilization studies with human plasma and recombinant protein |
| 3 | SOM0226 blocks TTR fibrillogenesis
Fibrillogenesis inhibition experiments with different TTR variants |
| 4 | SOM0226 prevents the formation of cytotoxic aggregates
Cell viability and apoptosis assays. |
| 5 | SOM0226 induces disruption of TTR fibrils
Fibril disruption assays with pre-formed TTR fibrils |

SOM0226: comparative & summary results

Steps	Cellular, <i>in vitro</i> and <i>ex vivo</i> assays		SOM0226	tafamidis
1	Binding to T4 binding sites Binding was measured by T4 competition assays (PAGE and gel filtration) with recombinant and human plasma TTR from control and TTR-FAP patients. ✓ <i>SOM0226 binds to TTR with high affinity to the thyroxin binding site</i>	IC50	41.3 nM	183.5 nM
2	Stabilization of tetrameric TTR Tetrameric stability was monitored by isoelectric focusing assays with plasma TTR protein from control and TTR-FAP patients, and by subunit exchange experiments with recombinant wild type TTR. ✓ <i>SOM0226 stabilizes the TTR tetramer, potentially preventing amyloidogenesis</i>	↑ Tetramer plasma ct: ↑ Tetramer plasma FAP: Stabilization wtTTR:	33 % 57% 67%	11 % 27% 17%
3	Inhibition of fibrillogenesis Protein aggregation and fibril formation was followed by kinetic and end-point turbidity assays, using different mutant forms of TTR (TTR-FAP and TTR-FAC). ✓ <i>SOM0226 prevents TTR amyloidogenesis, potentially delaying disease progression</i>	IC50 (FAP): % inh. 1:1 (FAC):	4.8 μM 60%	16.9 μM 44%
4	Inhibition of TTR-induced cytotoxicity Cytotoxicity assays were performed in TTR-FAP and TTR-FAC relevant cellular assays. ✓ <i>SOM0226 prevents formation of toxic species, potentially reducing disease severity</i>	↓ Caspase3 FAP: ↑ cell viability FAC: ↑ cell viability SSA:	29 % 37% 29%	12 % 27% 23%
5	TTR fibril disruption assay Fibril disruption was monitored by Transmission Electron Microscopy and Dynamic Light Scattering on recombinant TTR. ✓ <i>SOM0226 disrupts fibrils potentially reverting the progression of the disease</i>	↓ large aggregates: ↑ soluble particles:	47% 100%	19% 25%
Steps	<i>In vivo</i> studies		SOM0226	Tafamidis
1 2	Plasma TTR binding and stabilization SOM0226 was orally administered to transgenic mice expressing human mutant TTR V30M. T4 competition and TTR stabilization assays were performed to plasma proteins from treated animals. ✓ <i>SOM0226 selectively binds to plasma TTR in vivo and stabilizes it in a dose dependent manner</i>	% inh. T4 binding % tetramer increase	100% Up to 300%	NA

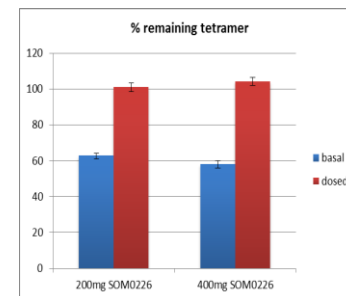
SOM0226: development plan

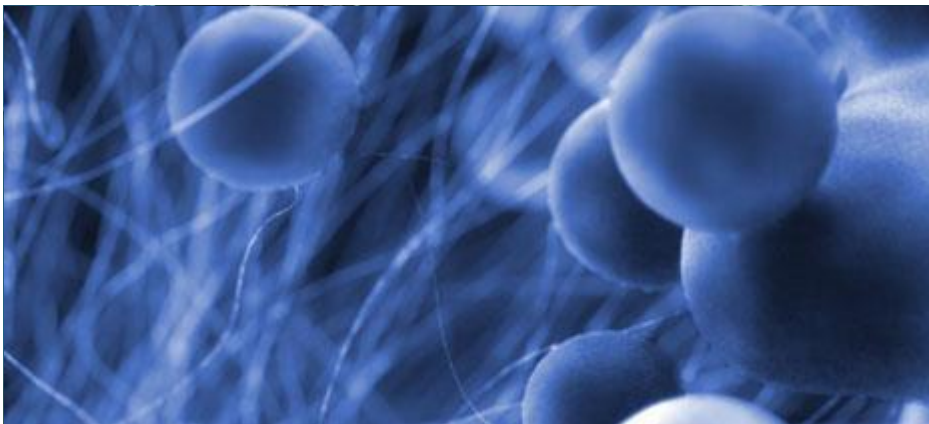


SOM0226-TTR Amyloidosis	2013 Q4	2014 Q1 Q2 Q3 Q4	2015 Q1 Q2 Q3 Q4	2016 Yr	2017 Yr	2018 Yr
Orphan Drug Status US	♦					
Orphan Drug Status EU						
EMA/FDA Advise					♦	
Biomarker validation						
Preclinical package						
Phase IIa POC EU V30M (n=20)						
OD formulation						
CMC development + Bioequivalence						
Clinical samples (for Phase IIb/III)						
IND/IMPD					♦	
Phase III Pivotal Studies						
NDA						
Approval						♦

SOM0226: key success factors

- Indication for all types of ATTR (polyneuropathy, cardiomyopathy, senile).
- More potent and disruptive than Tafamidis.
- Good cost-effectiveness ratio. Low COGs.
- Phase II Proof-of-Concept recruiting in Vall d'Hebron (results expected by 1Q 2015)
- Strong anti off-labeling strategy.
 - ✓ Mode of use Patent
 - ✓ Orphan Drug Status
 - ✓ Innovative New Drug
 - ✓ New Formulation (ODSR)
- Potential market over €1,500M/year/ww.
- FDA Orphan Drug Status granted and WW Patent in national phase.

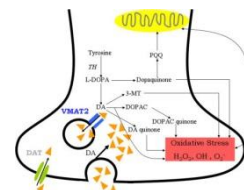




SOM3355

A repositioned drug for HUNTINGTON's DISEASE
and other hyperkinetic movement disorders

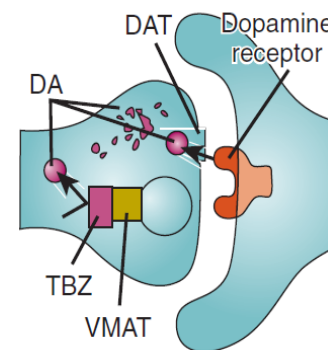
Non Confidential Information



Huntington's disease

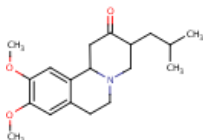
- ✓ **Autosomal dominant** disease that leads to a **progressive, selective neural cell death**.
- ✓ Associated with increases in the length of a CAG triplet present in the **huntingtin gene** → expanded polyglutamine tract in Htt → formation of aggregates → cell dysfunction and cell death
- ✓ Affected individuals encounter problems in:
 - Control of **body movements**, chronic progressive chorea
 - **Intellectual functioning**
 - **Emotional control**
- ✓ Symptoms appear **between 30 and 50 years** of age.
- ✓ Available approved symptomatic treatment: **Tetrabenazine** (Vesicular Monoamine Transporter-2 Inhibitor).

TETRABENAZINE MECHANISM OF ACTION



- Tetrabenazine selectively and reversibly inhibits striatal VMAT2
- Cytoplasmic dopamine rapidly degraded by monoamine oxidase (MAO) in synaptic terminal → presynaptic depletion
- Selective for dopamine >> norepinephrine and/or 5-HT
- Tetrabenazine reduces dopamine transmission selectively in the CNS

SOM3355: the discovery process



Reference
compound:
Tetrabenazine

- Selective and reversible striatal VMAT2 inhibitor
- Approved for the treatment of chorea associated to Huntington's disease by the FDA. Market exclusivity in the USA till Aug 2015



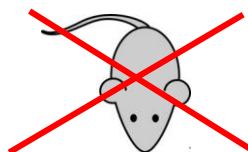
Discovery

- Search for non structural analogs on compound libraries of approved drugs (9000 structures).



In vitro validation

- VMAT2 functional assay inhibition (50 drugs tested) → identification of best compound **SOM3355**.



In vivo validation

- Test the efficacy of **SOM3355** in a mouse model of the disease (motor movement disorders).



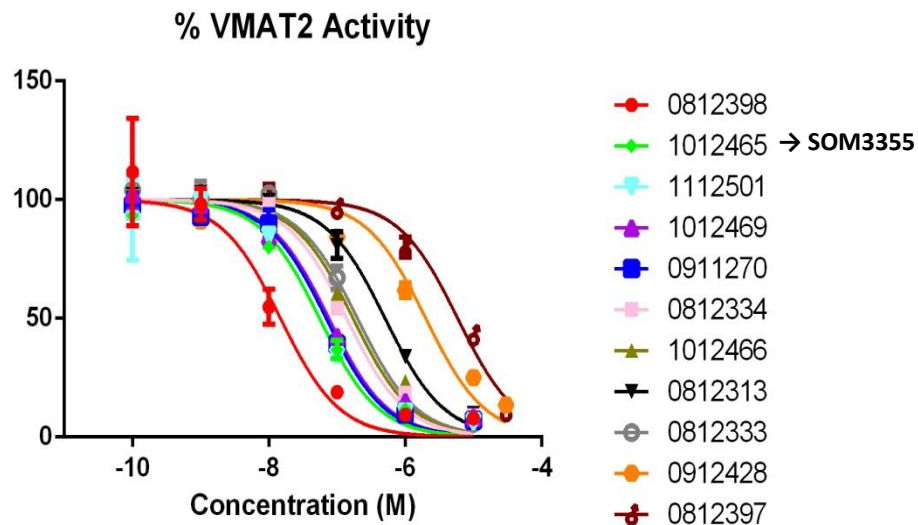
Clinical PoC

- Test the efficacy of **SOM3355** in patients affected by Huntington's disease.

SOM3355: *in vitro* screening (I)

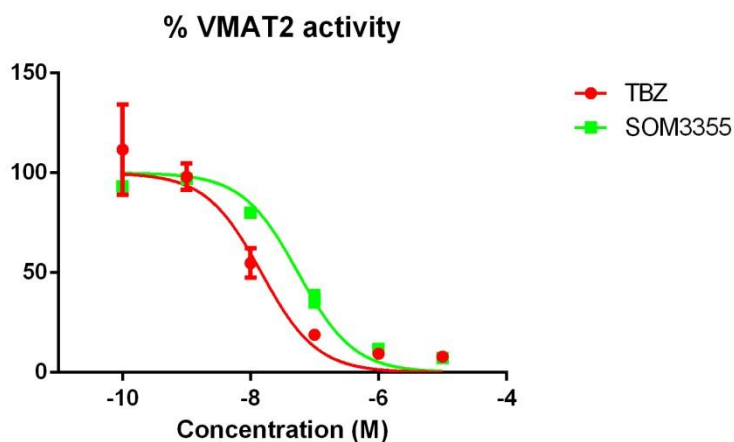
Vesicular Monoamine Transport -VMAT2- Functional Assay:

- CRO: PerkinElmer (USA)
- **Transporter source:** Rat cortical vesicles
- **Compounds tested:** 8 +2 selected compounds.
- **Reference compounds:** Tetrabenazine
- **Concentrations tested:** 6 (from 10 μ M to 0.1nM)
- **Number of replicates:** n=2
- **Parameters studied:** Interactions of test compounds with vesicular dopamine uptake
- **Graph values:** VMAT2 IC₅₀ values

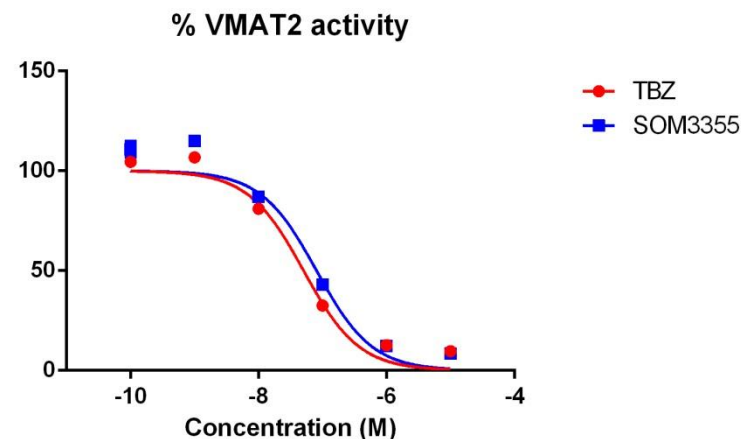


SOM3355: *in vitro* screening (II)

Vesicular Monoamine Transport -VMAT2- Functional Assay with the best candidate (2 independent experiments):



Product code	IC50
Tetrabenazine	10.5 nM
SOM3355	42.8 nM



Product code	IC50
Tetrabenazine	36.7 nM
SOM3355	60.3 nM

*Note: error bars are too small to be visible

SOM3355: *in vivo* BBB crossing

In vivo experiment performed in order to quantify the ability of SOM3355 in crossing the BBB.

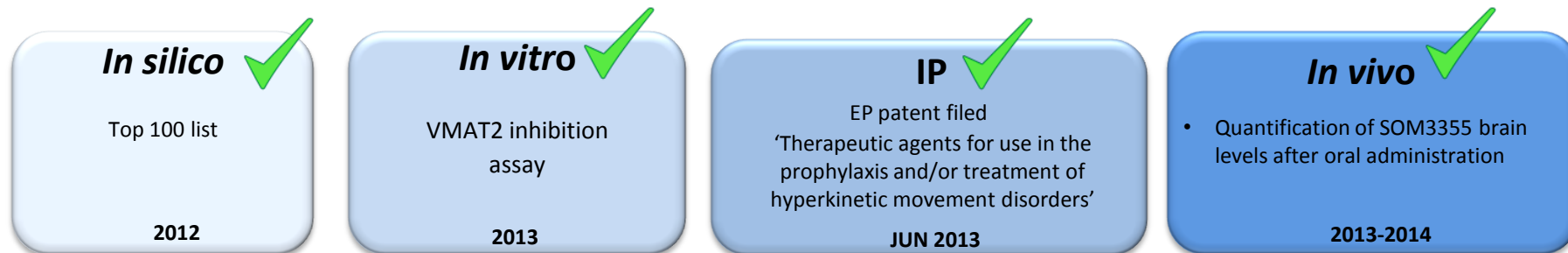
Brain/plasma concentration ratio quantification demonstrates that SOM3355 significantly penetrates the BBB

- ✓ Mice strain: B6CBA
- ✓ Doses: 50 mg/kg and 100 mg/kg
- ✓ Administration route: intraperitoneal
- ✓ Time to sacrifice: 1 hour
- ✓ Internal standard: propranolol

SOM3355 Dose	Brain/plasma concentration ratio*
50 mg/kg	5.45
100 mg/kg	12.94

* ng SOM3355/gram of brain in relation to ng SOM3355/gram of plasma

SOM3355: development program



SOM3355-Huntington/Tourette	2013 Q4	2014 Q1 Q2 Q3 Q4				2015 Q1 Q2 Q3 Q4				2016 Yr	2017 Yr	2018 Yr
Orphan Drug Status US/EU												
EMA/FDA Advise												
Preclinical Studies												
Preclinical package												
Phase IIa POC EU Huntinton/Tourette (n=20)												
Non-Clinical Package												
Clinical Samples (Phase IIb/III)												
IND/IMPD												
Phase III Pivotal Studies												
NDA												
Approval												

SOM3355: key success factors

- Prevention and treatment of hyperkinetic movement disorders associated to Huntington's disease, Tourette syndrome, hemiballism and tardive dyskinesia.

- Similar potency to TBZ in vitro. It crosses the BBB.

SOM3355 Dose	Brain/plasma concentration ratio*
50 mg/kg	5.45
100 mg/kg	12.94

- SOM3355 can be administered in a lower frequency compared to TBZ -which is administered TID.

- Good safety profile versus 'black box' for TBZ.

- Ready to clinical Proof-of-Concept.



Sant Pau

- European patent filed on 19th June 2013; EESR received on Dec 2013. June 2014 PCT filling
- Orphan drug status designation ongoing.

Thanks for your time !

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